

2020

# STONE SOUP PDX ANNUAL REPORT



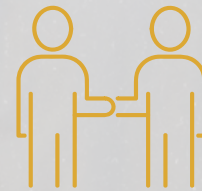
29

PARTICIPANTS  
ENROLLED



20

PARTICIPANTS  
GRADUATED



55%

PARTICIPANTS W/  
FULL TIME JOBS



564

VOLUNTEER  
HOURS



58%

Participants from  
marginalized  
communities



201,123

Meals Served &  
Coordinated



\$178,301

GRANTS & DONATIONS  
RECEIVED

Thank you!!!  
Your contributions make our  
program possible!

**STONE  
SOUP**  
ENOUGH TO SPARE AND SHARE





# OUR STORY

## A Dynamic Team

As the first full year of operation, 2020 will stand out in this history of Stone Soup as an anomaly; while we had to close the culinary training program from mid March through mid August, we also completely reshaped the way we train participants AND made a record number of meals out of our small kitchen.

The pandemic, as difficult as it has been, focused and strengthened Stone Soup. Since March, Stone Soup capitalized on our partnerships to provide meals to those in need of support by coordinating and cooking meals for Physical Distancing Shelters set up by Multnomah County. Not only has this contract meal program sustained us with a steady income for the last 9 months of the year, it also reshaped the way we train our participants. Having a consistent number of meals to make daily provides an even platform from which to teach. Our participants now benefit from not being tied to the ticket printer in the kitchen, but rather an even-handed prep list provided by our Chef Trainers. Gone is the chaos of an unannounced 12-top coming in at 1:30pm, instead replaced by a steady stream of healthy and tasty meals that are bound for people with food insecurity.



Having these contracts has also deepened our relationships with our Job Placement Network. The job market for our graduates at the end of 2020 was bleak. There were fewer jobs available at that time than any time since we've started this job training program. So having these strengthened relationships with our friends at partner restaurants was an invaluable tool in Stone Soup's toolbox. This program saved them in the same way it saved us. We love that we can help out these small businesses and keep them cooking in this down economy.

All together, our partner restaurants served **201,123 meals** to folks living in shelters during 2020, with 47,209 of those meals coming directly from Stone Soup. Cooking all of that food also gave us the opportunity to hire back 12 of our past participants during some point in the meal program. As well, in April we were able to give direct cash assistance to 10 of our past participants through the [#GiveTogetherNow](#) campaign funded by the [Family Independence Initiative](#) and [Stand Together](#).

In August, we safely reopened our training program. All together, we had 29 participants enrolled in Stone Soup during 2020, and we graduated 20 of those participants. A little more than half of those graduates were able to secure employment during the year. We are focused on improving these results in 2021 as we hire a Workforce Development specialist to support participants and alumni in job search and retention.







# OUR PROGRAMS

## THE PARTICIPANT PROGRAM

Stone Soup is a food-service training enterprise that gives a second chance to people who are at risk of homelessness and have barriers to employment. Program participants are paid a stipend while developing culinary expertise & learning soft skills that prepare them for careers in the food & hospitality industry. Participants join a 12-week training program and graduates make connections within our Job Placement Network while keeping in touch with our Workforce Development coordinator.

## THE BOARD (AS OF 4/15/21)

Ronit K. Gerard - President  
Glen Levy - Treasurer  
Shanna Pittman-Frank -Development  
Rachel Haig - Secretary  
Bruce Burger - Member at Large  
Arielle Clark - Member at Large  
Lanya McClintock - Member at Large  
Rodney Woodley - Member at Large

## THE VOLUNTEER PROGRAM

Volunteers filled a critical role in 2020. All of our Professional Development classes were filled in by volunteers hours. We had volunteers driving meals from Stone Soup to shelters, freeing over 300 hours of staff time. Finally, we had many volunteer hours served to help with cleaning and painting in our restaurant.

## THE MISSION

Stone Soup empowers people experiencing barriers to employment to achieve self-reliance through training for careers in the foodservice industry.



# 2020 FINANCES

## Stone Soup PDX Profit and Loss by Class January - December 2020

### Revenue

Total Covid 19 Shelter Meal Program
Total Donations, Grants & Development
STEP Reimbursement Income
Total Restaurant & Catering Sales
<b>Total Revenue</b>
Total Cost of Goods Sold

### Expenses

Total Expenses
Net Operating Income
Total Other Income
<b>Total Change in Net Assets</b>

Contract	Enterprise	Program	TOTAL
\$2,567,455.18	\$ 0.00	\$ 0.00	\$2,567,455.18
\$ 0.00	\$ 560.39	\$177,740.99	\$ 178,301.38
		112,039.09	\$ 112,039.09
\$ 0.00	\$ 38,273.04	\$112,277.45	\$ 150,550.49
<b>\$2,578,085.18</b>	<b>\$ 38,833.43</b>	<b>\$297,648.07</b>	<b>\$2,914,566.68</b>
\$ 0.00	\$ 126,758.55	\$ 0.00	\$ 126,758.55
<b>\$1,842,331.02</b>	<b>\$ 250,860.22</b>	<b>\$197,025.47</b>	<b>\$2,290,216.71</b>
\$ 735,754.16	\$ (338,785.34)	\$100,622.60	\$ 497,591.42
\$ 0.00	\$ 5,081.00	\$ 8.85	\$ 5,089.85
\$ 735,754.16	\$ (333,704.34)	\$100,631.45	\$ 502,681.27

The Double Bottom Line budget process is a way for social enterprises to separate out their expenses into two categories: Enterprise Expenses and Program Expenses. Enterprise Expenses are costs a for-profit business would incur doing similar work, while Program Expenses are the costs of providing a social benefit to the community. By looking at this, we can examine the actual costs going towards the job training program, and then measure the impact of every dollar donated to Stone Soup.



## Balance Sheet As of December 31, 2020

### ASSETS

Total Current Assets
Total Fixed Assets
Total Other Assets
<b>TOTAL ASSETS</b>

### LIABILITIES AND EQUITY

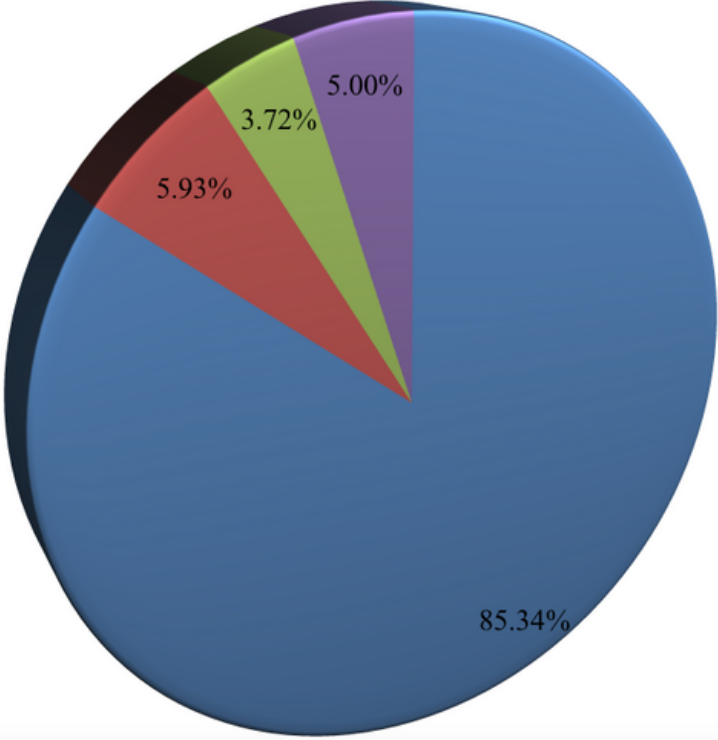
Total Liabilities
Total Equity
<b>TOTAL LIABILITIES AND EQUITY</b>

Total
\$ 644,227.98
\$ 23,300.44
\$ 4,201.90
<b>\$ 671,730.32</b>
\$ 31,085.93
\$ 640,644.39
<b>\$ 671,730.32</b>



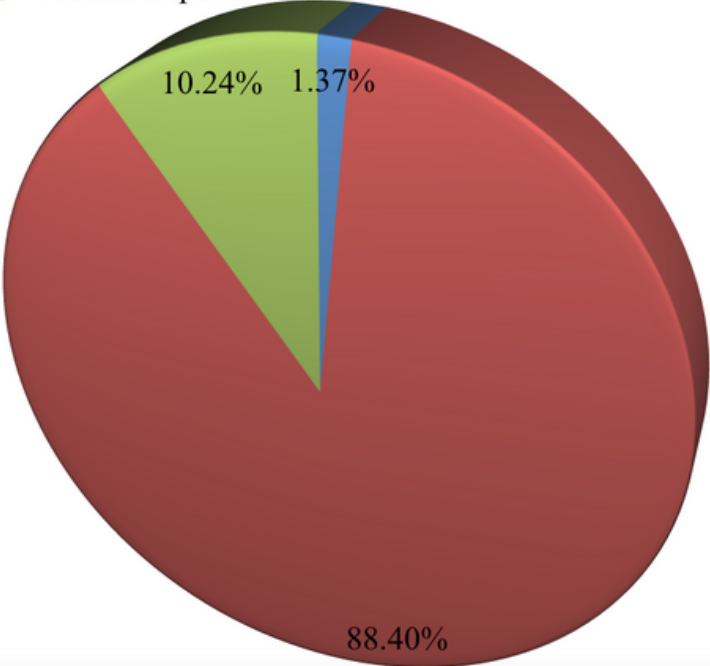
# 2020 Revenue

- Shelter Meal Program
- Public Workforce Development
- Grants & Donations
- Restaurant/Catering Sales



# 2020 Expenses

- Fundraising Expense
- Admin Expense
- Program Expense







CATALYST  
KITCHENS

# OUR PARTNERS

epb&b  
insurance  
Elliott, Powell, Baden & Baker, Inc.

EATER  
PORTLAND, OR

Transition  
Projects  
Celebrating 50 Years of Impact

KACHKA

Right at  
THE FORK

p:ear  
creatively mentoring  
homeless youth

Multnomah  
County

MELVIN MARK  
EST. 1945

TONKON  
TORP

PORTLANDFOOD  
adventures

Water Avenue  
COFFEE COMPANY

#kitchen to #cause  
OREGON

JEWISH LIFE  
OREGON  
WANDER NO MORE

NEW SEASONS  
MARKET

Outside In

NW  
Examiner

AMERICAN CHARACTERS  
Quality Meats  
OLYMPIA PROVISIONS  
Since 2009  
PORTLAND, OREGON 97214

SE WORKS

street  
roots

CLASSIC FOODS

CAST  
IRON  
STUDIOS

DANWEI  
CANTING  
单位餐厅

POSHINE'S  
CAFE DE LA SOUL

GREEN BRIDGE  
COFFEE

FARESTART  
Great Food. Better Lives.

Aria  
Portland Dry Gin

VOGUE

FIRE ON THE MOUNTAIN

LAUGHING  
PLANET  
-CAFÉ-

Sisters  
GOURMET DELI

ROSE  
HAVEN

TIVNU  
BUILDING JUSTICE

Piccone's Corner  
BUTCHERY & BAR  
FRESH CUTS 3434 CURED MEATS

BHUNA  
INDIAN SOUL FOOD

REVELRY

SANTAMICH  
ZOMBIE  
CHICAGO ITALIANO

BOWERY  
BAGELS

Lardo

CONGREGATION  
BETH ISRAEL

LA AREPA  
AUTHENTIC VENEZUELAN FOOD

KATU 2  
On Your Side

CAFE  
Cascade AIDS Project

Tierra del Sol

TRAVEL  
PORTLAND  
POIC  
Portland Opportunities Industrialization Center

ELEPHANT'S  
DELICATESSEN

KGW8

CENTRAL CITY CONCERN  
HOMES HEALTH JOBS

Catholic Charities

HOTLIPS

SYSICO  
HumanSolutions

eliminating racism  
empowering women  
ywca

FOX 12  
OREGON

Red Star  
TAVERN

easterseals  
Oregon

HUNGRY HEART  
BAKED GOODS CUPCAKES

Stella  
Taco

PORTLAND  
BUSINESS JOURNAL

ECOLAB

ANGELS ENVY  
FOOD52

MANIFESTO  
MKE X PDX

GRAND CENTRAL

AmeriCorns

Hazelfern

Red Star  
TAVERN

easterseals  
Oregon

HUNGRY HEART  
BAKED GOODS CUPCAKES

Stella  
Taco